



Certified Indoor Environmentalist #01475 / Certified Water Damage Restoration Specialist #31614 / Certified Mold Remediator #00711

To: Joel Yeatts
Date: 11/01/2012

My company, AmeriDri, took a private Xactimate class with Joel, focusing on the mitigation side of Xactimate.

I (Joe Crivello, CEO of AmeriDri) have been using Xactimate since 2004 and two of my supervisors who were new to Xactimate also took the class. I have taken other Xactimate training classes in the past and another supervisor of AmeriDri just took another online Xactimate class a week before Joel's class.

I could write a ten page reference for Joel and his ability to teach in a way that would blow any other instructor out of the water, but let me just say that in four short evening classes, Joel helped increase my knowledge of Xactimate 110% and my two supervisors are now out in the field writing estimates with their new lap tops with Xactimate installed.

I believe what we learned in Joel's class will be worth well over \$100,000.00 to my business in 2013. Just in the past week my supervisors closed \$22,000.00 in new work due to my supervisor's new knowledge of Xactimate and performing a professional bid at the job site, printing the bid and closing the job with a deposit.

Before Joel's class my supervisor's would bring all the information back to our office and the bid would be performed at our office and emailed or mailed to the potential client.

Joel went above and beyond as far as I'm concerned. Joel also resized my company logo so it would fit at the top of my Xactimate page. Joel will also help you after the class is over. I called Joel for additional help and he helped without hesitation!!

Please call our office with any questions at 719-388-8509.

Sincerely,

Joe Crivello, CEO

AmeriDri.com



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